



VITEK PREFERRED PARTNER PROGRAM

At VITEK, we believe in rewarding loyalty and investing in the success of our partners.

The VITEK Preferred Partner Program (PPP) is designed to strengthen your business with training, rewards, and exclusive support – helping you grow knowledge, sales, and long-term customer satisfaction.



SIGN UP TODAY!

YOUR PARTNERSHIP PAYS OFF WITH VITEK!

TRAIN. EARN. GROW.

The VITEK Preferred Partner Program rewards commitment to training and partnership.

SILVER PARTNER – FREE

Start your journey toward partnership and rewards.

- Free Product Training – One-hour webinar or private micro-session.
- Earn Points Toward Free Product – **Every \$1 spent = 1 Reward Point, redeemable for VITEK products or travel to VITEK training.**
- Demo Gear Discounts – Receive 25% off one demo kit purchase.



GOLD PARTNER – \$200 UPGRADE

Take your partnership to the next level with enhanced training, service, and protection.

- All Silver Benefits, Plus:
- **Extended 5-Year Warranty on all VITEK products.**
- **Demo Kit Included** (4MP IP Camera + 8CH GEN IV NVR Recorder).
- Priority Technical Support – Direct access to our knowledgeable support team.
- Personalized Training with a VITEK representative.
- \$20 Service Rebate for each verified in-warranty repair.



CO-OP & SUPPORT BENEFITS

Every Certified Partner receives access to our marketing resources and support network.

- Co-op marketing assistance – ads, emails, and web assets.
- Early access to new product launches and promotions.
- Ongoing communication and partner program updates.

DEMO KIT INCLUDED WITH GOLD PARTNER TRAINING!*

Continue learning after training with a Demo Kit!



- 4MP Transcendent IP Cameras with Analytics (Bullet, Dome, or Turret)!
- 8-Channel Transcendent GEN IV Advanced Analytic NVR Recorder*

*Hard Drive not included with recorder. Contact your VITEK representative for complete details. Offer subject to change.



BECOMING A VITEK PREFERRED PARTNER TAKES JUST MINUTES!

Ask your VITEK Representative for details, or visit: vitekccctv.com/Partner



SCAN CODE TO VISIT SIGN-UP PAGE:



Program renews annually. Proof of purchase required for reward eligibility. Gold status requires brief annual service refresh training. Reward points expire one (1) year from purchase date. Available to authorized VITEK dealers in good standing. Program terms subject to change without notice.



An Eye On Innovation



VITEK SILVER LEVEL PARTNERSHIP

1. Sign up to become a Certified "Silver Level" VITEK Partner.
2. Participate in a VITEK webinar or private micro training. This training will consist of a one-hour (approximate) overview of the VITEK Product line, applications and market strength and positioning.
3. Upon completion, VITEK will email your Preferred Partner credentials (Preferred Partner account number).
4. You will receive a welcome package with a Preferred Partner certificate for display.
5. VITEK will issue your rewards points list and instructions for redemption.
 - a. Rewards points will be accumulated on proof of purchase of VITEK products. For every \$1.00 you spend, you accumulate 1 reward point towards free VITEK products. For example: \$8,000.00 purchase = 8,000 reward points (\$1.00 purchase = 1 reward point).
6. Once your account is approved you may use the VITEK "Authorized Reseller" logo.
7. Cooperative marketing assistance will be made available (upon approval), such as website updates, direct mail, email, training, catalogs, and more.
8. Demo Gear Discount: You will receive a one-time demo product discount of 25%!
9. New Product Evaluation: You may purchase any newly released product at 25% off for evaluation.

**Products must be purchased within 60 days of release and may be returned for full refund after evaluation.*



VITEK GOLD LEVEL PARTNERSHIP

1. In addition to all the benefits of Silver Level Status, this Certified VITEK Advanced Partner receives the "Gold Level" credential.
 - a. Gold members must take an on-site one-day VITEK training and service course.
 - b. This course must be performed by a VITEK sales or technical design associate or approved representative. Time and place will be at your discretion.
 - c. ** An additional 1-hour service update webinar must be attended twice per year in order to maintain Gold status.
2. Use your Preferred Partner credentials (PP account number) when calling for support and you'll be given priority call status.
3. Certified Gold technicians receive an additional 2 years of warranty (5 years total).
4. Service rebate: VITEK will pay \$20 to the authorized Gold level partner above and beyond any standard warranty processes for any VITEK electronic component that is serviced under warranty and confirmed to be defective.

**The Gold level partner must have case and RA numbers. The product must be evaluated and determined to be defective in order for this to apply. These funds would go directly to the Gold level installing/servicing dealer.*



VITEK reserves the right to change or discontinue this program with 30 days' notice to participant(s). Partner must remain in good standing by adhering to the rules and regulations of resale set forth by VITEK. VITEK reserves the right to revoke Partnership status in the event that policies are not adhered to.



PREFERRED PARTNER APPLICATION

Complete all forms for the Preferred Partner Program (PPP), then please send all signed forms along with invoice copies to "Preferred@vitekctv.com" or fax to 661-294-8044 to Attn: Sales.

Company Information:

Company					
Address 1					
Address 2					
City		State		Zip	
Phone		Fax			
Website					

Main Contact Information:

First Name		Last Name		Title/Job Descriptions	
Phone			Email		

Tell Us About Your Company:

Locations: _____																			
Locations: _____																			
Locations: _____																			
Sales Reps: _____																			
Sales Reps: _____																			
Sales Reps: _____																			
Installation Vehicles: _____																			
Installers/Technicians: _____																			
Installation Information Have you ever installed Vitek Products? ☐ Yes ☐ No CCTV: _____ Installs Per Month: _____ Percentage of Residential: _____ Percentage of Commercial: _____	Select All Products Your Company Uses <table border="0"><tr><td>☐ Access Control</td><td>☐ TVI Cameras</td><td>☐ NVRs</td></tr><tr><td>☐ Biometric Devices</td><td>☐ CVI Cameras</td><td>☐ DVRs</td></tr><tr><td>☐ Burglar Panel</td><td>☐ AHD Cameras</td><td>☐ Mobile DVRs</td></tr><tr><td>☐ CCTV Cameras</td><td>☐ Locking Hardware</td><td></td></tr><tr><td>☐ IP Cameras</td><td>☐ Proximity Readers</td><td></td></tr><tr><td>☐ HD-SDI Cameras</td><td>☐ Smart Card Reader</td><td></td></tr></table>	☐ Access Control	☐ TVI Cameras	☐ NVRs	☐ Biometric Devices	☐ CVI Cameras	☐ DVRs	☐ Burglar Panel	☐ AHD Cameras	☐ Mobile DVRs	☐ CCTV Cameras	☐ Locking Hardware		☐ IP Cameras	☐ Proximity Readers		☐ HD-SDI Cameras	☐ Smart Card Reader	
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Terms and Agreements:

I understand that by signing up to be a part of the **Preferred Partner Program (PPP)** I will not be buying products directly from **VITEK** Industrial Video Products, Inc. I will continue to purchase **VITEK** products through authorized distributors. I understand that in order to qualify for special promotions through the **VITEK Preferred Partner Program (PPP)** proof of purchase will be required and may include submitting product serial number(s) and invoice(s). I understand that not submitting proper paperwork will void my promotional opportunities. I understand that additional terms and conditions may apply.

Signature: _____ Print: _____
Title: _____ Date: _____



PREFERRED PARTNER REDEMPTION FORM

VITEK Industrial Video Products, Inc. introduces the Preferred Partner Program (PPP) to Authorized Dealers. This program is to be renewed on an annual basis which will offer rewards through a point system basis. Points will be accrued at one point per every one dollar spent on VITEK Industrial Video Products, merchandise.

To show proof of VITEK products purchased to earn points towards the Preferred Partner Program (PPP) a copy of your purchase invoice(s) must be submitted along with your redemption form. Customer information or any confidential information may be blacked out.

An item list will be provided by VITEK Industrial Video Products, Inc. in an addendum in which earned Preferred Partner Program (PPP) points may be redeemed for VITEK products or travel to the VITEK Facility for training. Points may be redeemed at any time however they will expire if unused after one year from the date of purchase. Please note: Item list may change without notice due to new developments, discontinuations and inventory.

When you've completed all forms, please send all completed and signed along with invoice copies to "preferred@vitekctv.com" or fax to 661-294-8044 to Attn: Sales.

Qty	Product	Serial #	Price	Date Purchase	Total Points